## DISCLOSURE & COMPARISON OF PRODUCTS MARKETPOWER BONUS INDEX<sup>®</sup> ANNUITY

## EquiTrust Life Insurance Company®

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This form must be submitted for each contract/policy being replaced (including partial and penalty-free transfers) in addition to any state-required replacement form(s). Do not leave any item unanswered. If any information requested is unavailable, not applicable or unknown, that must be indicated.

| 1. | Owner Name                               | Joint Owner Name                     |
|----|--|--------------------------------------|
| 2. | Replaced Company Name                    | Replaced Product Name                |
| 3. | Replaced Contract Number                 | Contract Effective Date (mm/dd/yyyy) |
| 4. | Current Surrender Charge (excluding MVA) | %                                    |

5. Replacement Withdrawal Type Full Partial Partial Penalty Free Withdrawal

## If the replaced product is an annuity, complete the information in the chart below. If the replaced product is life insurance, you may skip to the Additional Information section on the next page.

|   | Existing Annuity   | Proposed Replacement Annuity   |
|---|--|--|
| Generic Contract Type (Fixed, Index, Variable)  |  | 🛛 Index 🗌 Fixed  |
| Entire Surrender Charge Schedule, by year   |  | 20, 20, 19, 19, 18, 17, 16, 14, 12,<br>10, 8, 6, 4, 2%   |
| Accumulation Value  | \$   |  |
| Current Cash Surrender Value  | \$   |  |
| Premium Bonus Percentage  | %  | 10 %   |
| Penalty Free Withdrawal Percentage  | %  | 10 % after 1 <sup>st</sup> Contract Year   |
| Minimum Guaranteed Interest Rate  | %  | See Product Disclosure   |
| Death Benefit   | \$   | Full Accumulation Value  |
| CONTRACT FEATURES   |  |  |
| Contract Fees (Asset Fees, Rider Fees, etc.)<br>Do <u>NOT</u> include IBR Fees  |  | None   |
| Market Value Adjustment   | 🗌 Yes 🗌 No   | 🗌 Yes 🗌 No   |
| Return of Premium   | 🗌 Yes 🗌 No   | 🗌 Yes 🛛 No   |
| Nursing Home Rider  | 🗌 Yes 🗌 No   | 🛛 Yes 🗌 No   |
| Terminal Illness Rider  | 🗌 Yes 🗌 No   | 🛛 Yes 🗌 No   |
| INCOME BENEFIT RIDER INFORMATION  | Rider Being Replaced   | EquiTrust Rider Elected  |
| Does the Contract have an Income Benefit<br>Rider (IBR)?  | ☐ Yes ☐ No<br>If "Yes", complete remainder of<br>chart. If "No", continue to<br>Additional Information section | Yes No<br>NOTE: Must match election on<br>EquiTrust Product Disclosure                                       |
| Value of Benefit or Enhanced Withdrawal Base  | \$   |  |
| Benefit Base Calculation (example: roll-up rate, bonus, etc.)   |  | 8% Roll-up Rate compounded annually years 1-10; + 10% benefit base bonus on all 1 <sup>st</sup> year premium |
| IBR Rider Charge  |  | 1.25% of Accumulation Value on<br>each Contract Anniversary  |
| Are income payments currently being received?   | 🗌 Yes 🗌 No   |  |
| Provide explanation for loss of benefit base<br>and/or income payments and how this meets<br>current and future needs |  |  |



## ADDITIONAL INFORMATION

| 1. Please explain why you have chosen to replace your existing life in  | surance or annuity contract. (Give specific reasons) |
|---|--|
|   |  |
| <ul> <li>2. Is the agent assisting you with this transaction the agent on the con</li> <li>Yes No</li> </ul>                        | ntract that is being replaced?                       |
| 3. Excluding the current replacement, have you replaced any annu  | ity contracts within the past 60 months?             |
| Yes No If Yes, please provide the following inform  | nation, if No, proceed to signature section          |
| 3a. Explanation for other replacements within the past 60 mor   | nths:  |
|   |  |
|   |  |
| 3b. Is the agent assisting you with this transaction the same a   | agent who replaced those contracts?  Yes  No         |
| SIGNATURES  |  |
| OWNER(S): Do not sign this form if any item has been left unans recorded and confirm that it is true and correct to the best of you |  |
| Owner Signature   | Date   |
| Joint Owner Signature   | Date   |
| Agent/Producer Signature  | Date   |

