# **ALL-PRODUCT SUMMARY**

## **Fixed index annuities**



| Fixed index<br>annuities | Bonus       | Account options  | Current rates<br>(as of 01/24/2024)   | Surrender charges   |   |       | Premium   | Riders  |  |
|--------------------------|-------------|--|---|---|---|-------|---|---|--|
|                          |             | 1-Year Interest  | 4.00%   |   |   |       | First year only   |   |  |
|                          |             | S&P 500 1-Year Point-to-Point Cap  | 7.00%   |   |   |       |   |   |  |
|                          |             | S&P 500 1-Year Monthly Average Cap   | 8.00%   |   |   |       | <b>Minimum</b><br>\$10.000 NQ/Q   | IBR with  |  |
|                          | 10% 12%     | S&P 500 1-Year Monthly Average Participation   | 75.00%  |   | 14 years <sup>1</sup>   |       | \$10,000 NQ/Q   | Chronic-Illness double                              |  |
| MarketPower              | of premium  | S&P 500 1-Year Monthly Cap   | 2.00%   |   | 20, 19, 19, 18, 17, 16, 14,   | 0-75  | Minimum additional  | Nursing Home Waive                                  |  |
|                          | in year 1   | S&P 500 2-Year Monthly Average Cap   | 18.00%  |   | 12, 10, 8, 6, 4, 2%   |       | \$2,000   | Rider, Terminal Illnes                              |  |
|                          |             | Focus50 1-Year Point-to-Point Participation  | 135.00%   |   |   |       | Maximum   | Rider   |  |
| Bonus Index <sup>®</sup> |             | Focus50 2-Year Point-to-Point Participation  | 180.00%   |   |   |       | \$2,000,000 <sup>2</sup>  |   |  |
|                          |             | MARC 5% 1-Year Point-to-Point Participation  | 150.00%   |   |   |       |   |   |  |
|                          | c           | ptional Income Benefit Rider (IBR)   | Income withdrawals  | Withdrawal<br>availability                                    | Issue requirements  | Ages  | Income withdrawal<br>percentage   | IBR   |  |
|                          |             | Premium plus <b>10% 12%</b> premium bonus,<br>bounded at 8.00% annually for up to 10 years                               | Lifetime income based<br>on the Benefit Base,<br>multiplied by the income<br>withdrawal percentage    | May begin<br>anytime after<br>1st contract<br>year and age 50 | Must be elected at issue; owner<br>and annuitant must be same<br>person to elect unless owner is<br>non-natural | 40-75 | 6.50% at age 65 for single life;<br>refer to MarketPower Agent Guide<br>(ET-MPB-BR-1102) for additional<br>income withdrawal percentages        | Annual fee of<br>1.25% of the<br>Accumulation Value |  |
|                          |             | 1-Year Interest  | 4.00%   |   |   |       | Flexible  |   |  |
|                          |             | S&P 500 1-Year Point-to-Point Cap  | 7.00%   |   |   |       | Minimum   | _   |  |
|                          |             | S&P 500 1-Year Monthly Average Cap   | 8.00%   |   |   |       | \$10,000 NQ   | Return of   |  |
|                          | <b></b>     | S&P 500 1-Year Monthly Average Participation   | 75.00%  |   | 10 years <sup>1</sup>   |       | \$5,000 Q   | Premium, IBR with                                   |  |
|                          |             | S&P 500 1-Year Monthly Cap   | 2.00%   |   | 10, 10, 10, 10, 8.5,  | 0-80  | Minimum additional  | Chronic-Illness double<br>Nursing Home Waive        |  |
|                          | in year 1-5 | S&P 500 2-Year Monthly Average Cap   | 18.00%  |   | 7, 5.5, 4, 3, 1.5%  |       | Minimum additional<br>\$2,000   | Rider. Terminal Illnes                              |  |
|                          |             | Focus50 1-Year Point-to-Point Participation  | 135.00%   |   |   |       | \$2,000   | Rider   |  |
| MarketTen                |             | Focus50 2-Year Point-to-Point Participation  | 180.00%   |   |   |       | Maximum   |   |  |
| Bonus Index <sup>®</sup> |             | MARC 5% 1-Year Point-to-Point Participation  | 150.00%   |   |   |       | \$2,000,000 <sup>2</sup>  |   |  |
|                          |             | Optional IBR   | Income withdrawals  | Withdrawal<br>availability                                    | Issue requirements  | Ages  | Income withdrawal<br>percentage   | IBR   |  |
|                          |             | Premium plus & 8% premium bonus,<br>bounded at 8.00% annually for up to 10 years   | Lifetime income based<br>on the Benefit Base,<br>multiplied by the<br>income withdrawal<br>percentage | May begin<br>anytime after<br>1st contract<br>year and age 50 | Must be elected at issue; owner<br>and annuitant must be same<br>person to elect unless owner is<br>non-natural | 40-80 | 7.00% at age 65 for single life;<br>refer to MarketTen Bonus Agent<br>Guide (ET-MTB-BR-1102) for<br>additional income withdrawal<br>percentages | Annual fee of<br>1.00% of the<br>Accumulation Value |  |
|                          |             | 1-Year Interest  | 5.00%   |   |   |       | Flexible  |   |  |
|                          |             | S&P 500 1-Year Point-to-Point Cap  | 10.00%  |   |   |       |   | -   |  |
|                          |             | S&P 500 1-Year Point-to-Point Participation  | 50.00%  |   |   |       | Minimum   |   |  |
|                          |             | S&P 500 1-Year Monthly Average Cap   | 12.00%  |   |   |       | \$10,000 NQ/Q   | IBR with  |  |
|                          |             | S&P 500 1-Year Monthly Average Participation   | 100.00%   |   | 10 years <sup>1</sup>   | 0.00  |   | Chronic-Illness doubl                               |  |
|                          |             | S&P 500 1-Year Monthly Cap   | 2.50%   |   | 12, 12, 12, 12, 11<br>10, 8, 6, 4, 2%   | 0-80  | Minimum additional<br>\$2,000   | Nursing Home Waive<br>Rider, Terminal Illnes        |  |
|                          |             | S&P 500 2-Year Monthly Average Cap   | 20.00%  |   | 10, 0, 0, 4, 270  |       | \$2,000   | Rider   |  |
| MarketValue              |             | Focus50 1-Year Point-to-Point Participation  | 175.00%   |   |   |       | Maximum   |   |  |
| Index <sup>®</sup>       |             | Focus50 2-Year Point-to-Point Participation  | 225.00%   |   |   |       | \$2,000,000 <sup>2</sup>  |   |  |
| IIIGEX                   |             | MARC 5% 1-Year Point-to-Point Participation  | 200.00%   |   |   |       |   |   |  |
|                          |             | Optional IBR   | Income withdrawals  | Withdrawal<br>availability                                    | Issue requirements  | Ages  | Income withdrawal<br>percentage   | IBR   |  |
|                          | on          | Premium plus 10% Benefit Base Bonus<br>first-year premium, accumulated at 3.00%<br>plus credited rate for up to 10 years | Lifetime income based<br>on the Benefit Base,<br>multiplied by the<br>income withdrawal<br>percentage | May begin<br>anytime after<br>1st contract<br>year and age 50 | Must be elected at issue; owner<br>and annuitant must be same<br>person to elect unless owner is<br>non-natural | 40-80 | 4.75% at age 65 for single life;<br>refer to MarketValue Agent Guide<br>(ET-MV-BR-1102) for additional<br>income withdrawal percentages         | Annual fee of<br>0.95% of the<br>Accumulation Value |  |

Minimum Guaranteed Rates for fixed index annuities: 1-Year Interest: 1.00%; 1-Year Pt-to-Pt Cap: 1.00%; 1-Year Monthly Avg Cap: 1.00%; 1-Year Monthly Avg Cap: 1.00%; 1-Year Monthly Cap: 0.50%; 2-Year Monthly Avg Cap: 3.00%; 1-Year Barclays Focus50 Participation: 10%; 1-Year Monthly Avg Cap: 1.00%; 1-Year Monthly Avg Cap: 3.00%; 1-Year Mont

## Fixed index annuities

| Fixed index<br>annuities | Bonus | Account options  | Current rates (as of 01/24/2024)  | Surrender charges  |                          | Ages    | Premium  | Riders   |  |
|--------------------------|-------|--|---|--|--------------------------|---------|--|--|--|
|                          |       | 1-Year Interest  | 5.00%   |  |                          |         | Flexible   |  |  |
|                          |       | S&P 500 1-Year Point-to-Point Cap  | 10.00%  |  |                          |         |  |  |  |
|                          |       | S&P 500 1-Year Point-to-Point Participation 50.00%   |   |  |                          | Minimum |  |  |  |
|                          |       | S&P 500 1-Year Monthly Average Cap   | 12.00%  | -  |                          |         | \$10,000 NQ/Q  | IBR with   |  |
|                          |       | S&P 500 1-Year Monthly Average Participation   | 100.00%   |  | 7 years <sup>1</sup>     | 0-85    |  | Chronic-Illness doubler,                                     |  |
|                          |       | S&P 500 1-Year Monthly Cap   | 3.00%   | 9, 8   | , 7, 6.5, 5.5, 4.5, 3.5% | 0-85    | Minimum additional<br>\$2.000  | Nursing Home Waiver<br>Rider <sup>6</sup> . Terminal Illness |  |
|                          |       | S&P 500 2-Year Monthly Average Cap   | 20.00%  |  |                          |         | \$2,000  | Rider  |  |
| MarketSeven              |       | Focus50 1-Year Point-to-Point Participation  | 175.00%   |  |                          |         | <b>Maximum</b><br>\$2,000,000 <sup>2</sup>   |  |  |
| Index®                   |       | Focus50 2-Year Point-to-Point Participation  | 220.00%   |  |                          |         |  |  |  |
|                          |       | MARC 5% 1-Year Point-to-Point Participation  | 200.00%   |  |                          |         |  |  |  |
|                          |       | Optional IBR   | Income withdrawals  | Withdrawal<br>availability   | Issue requirements       | Ages    | Income withdrawal<br>percentage  | IBR Charge   |  |
|                          |       | Premium plus 25% Benefit Base Bonus<br>first-year premium, compounded at 7.00%<br>annually for up to 7 years | Lifetime income based<br>on the Benefit Base,<br>multiplied by the<br>income withdrawal<br>percentage | May begin<br>anytime after<br>1st contract<br>year and age 50<br>Must be elected at issue; owner<br>and annuitant must be same<br>person to elect unless owner is<br>non-natural |                          | 40-85   | 7.00% at age 65 for single life;<br>refer to MarketSeven Agent Guide<br>(ET-MK7-BR-1102) for additional<br>income withdrawal percentages | Annual fee of<br>1.25% of the<br>Accumulation Value          |  |
|                          |       | 1-Year Interest  | 5.00%   |  |                          |         | Flexible   |  |  |
|                          |       | S&P 500 1-Year Point-to-Point Cap  |   | -  |                          |         | Minimum  | -  |  |
|                          |       | S&P 500 1-Year Point-to-Point Participation  | 50.00%  |  |                          |         | \$10,000 NQ/Q  | Nursing Home Waiver  |  |
| MarketFive               |       | S&P 500 1-Year Monthly Average Cap   | 12.00%  |  | 5 years <sup>1</sup>     | 0.00    |  | Rider <sup>6</sup> , Terminal Illness                        |  |
| Index™                   |       | S&P 500 1-Year Monthly Average Participation   | 100.00%   | 9, 8, 7, 6.5, 5.5%   |                          | 0-90    | Minimum additional<br>\$2,000  | Rider  |  |
|                          |       | S&P 500 1-Year Monthly Cap   | 3.00%   |  |                          |         | φ2,000   | IBR not available  |  |
|                          |       | Focus50 1-Year Point-to-Point Participation  | 175.00%   |  |                          |         | Maximum  |  |  |
|                          |       | MARC 5% 1-Year Point-to-Point Participation  | 200.00%   |  |                          |         | \$2,000,000 <sup>2</sup>   |  |  |

# Rate buy-up fixed index annuities

| Rate buy-up fixed<br>index annuities | Bonus           | Account options                                      | Current rates<br>(as of 01/24/2024)        | Annual<br>fee | Surrender<br>charges    | Ages | Premium                                    | Riders                  |  |
|--------------------------------------|-----------------|--|--|---------------|-------------------------|------|--|-------------------------|--|
|                                      |                 | 1-Year Interest                                      | 3.75%                                      | -             |                         |      | First year only                            |                         |  |
|                                      |                 | Index Accounts with No Fee                           |  |               |                         |      |  |                         |  |
|                                      |                 | S&P 500 1-Year Point-to-Point Cap                    | 6.50%                                      | -             |                         |      | <b>Minimum</b><br>\$10,000 NQ/Q            | Nursing Home Waiver     |  |
| Marchaetta                           | <b>8%</b> 3 \0% | MARC 5% 1-Year Point-to-Point Participation          | 160.00%                                    | -             | 10 years <sup>1</sup>   |      | \$10,000 NQ/Q                              | Rider, Terminal Illness |  |
| MarketForce<br>Bonus Index™          | of premium      | Rate Buy-Up Index Accounts with Annual Fee           | Rate Buy-Up Index Accounts with Annual Fee |               |                         |      |  | Rider                   |  |
| Bonus Index                          | in year 1       | S&P 500 1-Year Point-to-Point Cap with Fee           | 10.00%                                     | 1.50%         | 8, 6.5, 5, 3, 1%        |      | \$2,000                                    |                         |  |
|                                      |                 | S&P 500 1-Year Point-to-Point Participation with Fee | 60.00%                                     | 1.50%         |                         |      |  | IBR not available       |  |
|                                      |                 | Focus50 1-Year Point-to-Point Participation with Fee | 200.00%                                    | 1.50%         |                         |      | Maximum<br>\$2,000,000 <sup>2</sup>        |                         |  |
|                                      |                 | MARC 5% 1-Year Point-to-Point Participation with Fee | 225.00%                                    | 1.50%         |                         |      | φ2,000,000                                 |                         |  |
|                                      |                 | 1-Year Interest                                      | 5.00%                                      | -             |                         |      | Flexible                                   |                         |  |
|                                      |                 | Index Accounts with No Fee                           |  |               |                         |      |  |                         |  |
|                                      |                 | S&P 500 1-Year Point-to-Point Cap 10.00% -           |  | -             |                         |      | Minimum                                    | Nursing Home Waiver     |  |
|                                      |                 | MARC 5% 1-Year Point-to-Point Participation          | 200.00%                                    | -             | 10 years <sup>1</sup>   |      | \$10,000 NQ/Q                              | Rider, Terminal Illness |  |
| MarketMax                            |                 | Rate Buy-Up Index Accounts with Annual Fee           |  |               | 9, 8, 7, 6.5, 5.5, 4.5, | 0-80 | Minimum additional                         | Rider                   |  |
| Index™                               |                 | S&P 500 1-Year Point-to-Point Cap with Fee           | 13.00%                                     | 1.00%         | 3.5, 2.5, 1.5, 0.5%     |      | \$2,000                                    |                         |  |
|                                      |                 | S&P 500 1-Year Point-to-Point Participation with Fee | 65.00%                                     | 1.00%         |                         |      | M. 1                                       | IBR not available       |  |
|                                      |                 | Focus50 1-Year Point-to-Point Participation with Fee | 225.00%                                    | 1.00%         |                         |      | <b>Maximum</b><br>\$2,000,000 <sup>2</sup> |                         |  |
|                                      |                 | MARC 5% 1-Year Point-to-Point Participation with Fee | 250.00%                                    | 1.00%         |                         |      | Ψ2,000,000                                 |                         |  |

#### Fixed index annuity with long-term care (LTC) benefits

| Fixed index<br>annuity | Account options                              | Current rates (as of 01/24/2024) | Surrender<br>charges  | Ages  | Premium   | Underwriting               | Riders   | LTC Rider<br>Information   |
|------------------------|--|----------------------------------|---|-------|---|----------------------------|--|--|
|                        | 1-Year Interest                              | 5.00%                            |   |       | Flexible  |                            | Nursing Home<br>Waiver Rider,<br>Terminal Illness<br>Rider, Long-<br>Term Care Rider,<br>Wellness Rider<br>IBR not available | Tax-free <sup>5</sup> ,<br>no receipts<br>required, payable<br>for 60 months<br>1% premium load<br>monthly LTC Rider<br>charge, \$100 annual<br>Wellness Rider |
|                        | S&P 500 1-Year Point-to-Point Cap            | 10.00%                           |   |       | Minimum<br>\$50,000 NQ<br>Minimum additional                              | Guaranteed                 |  |  |
| Bridge®                | S&P 500 1-Year Point-to-Point Participation  | 50.00%                           | 10 years <sup>1</sup><br>9, 8, 7, 6.5, 5.5, 4.5,<br>3.5, 2.5, 1.5, 0.5% | 55-80 |   | approval<br>3 underwriting |  |  |
| Bridge                 | S&P 500 1-Year Monthly Average Participation | 100.00%                          |   | 55-60 | \$2,000<br>\$250,000 per year max<br>additional after year 1 <sup>2</sup> | classes                    |  |  |
|                        | Focus50 1-Year Point-to-Point Participation  | 150.00%                          |   |       | Maximum first-year<br>coverage <sup>4</sup><br>\$1,000,000                | Ability to opt out         |  |  |
|                        | MARC 5% 1-Year Point-to-Point Participation  | 175.00%                          |   |       |   |                            |  | charge   |

#### **Fixed annuities**

| Multi-year<br>guarantee<br>annuity | Ages | Guarantee period | Current rates<br>(as of 02/16/2024) | Premium                                    | Surrender charges                   | Free<br>withdrawals                          | Death<br>benefit        | Riders   |
|------------------------------------|------|------------------|-------------------------------------|--|-------------------------------------|--|-------------------------|--|
|                                    |      | 3 years          | 5.25%                               | Single                                     | 10,10,9%1                           |  | Full Accumulation Value | Nursing Home Waiver Rider <sup>6</sup> ,<br>Terminal Illness Rider |
| Contration                         |      | 5 years          | 5.35%                               | <b>Minimum</b><br>\$10,000 NQ/Q            | 10,10,9,9,8% <sup>1</sup>           | Cumulative interest beginning<br>immediately |                         |  |
| Certainty<br>Select®               | 0-90 | 6 years          | 5.40%                               |  | 10,10,9,9,8,8%1                     |  |                         |  |
| Select                             |      | 8 years          | 5.50%                               | <b>Maximum</b><br>\$2,000,000 <sup>2</sup> | 10,10,9,9,8,8,7,7%1                 | initicalately                                |                         | Terrinia infess Rider  |
|                                    |      | 10 years         | 5.60%                               |  | 10,10,9,9,8,8,7,7,6,5% <sup>1</sup> |  |                         |  |

| Traditional<br>fixed annuity  | Ages   | Premium<br>bonus | Current rates<br>(as of 02/16/2024)<br>Year 1 | Premium                         | MVA  | Surrender charges                             | Free withdrawals  | Riders                                   |
|-------------------------------|--------|------------------|---|---------------------------------|------|---|---|--|
| ChoiceFour® (Base contract)   |        | None             | 5.00%   | First year only                 | None | 9 years <sup>1</sup><br>12,11,10,9,8,7,6,4,2% | Prior 12 months interest  |  |
| ChoiceFour® (MVA)             | 0.95   | 1.50%            | 5.00%   | Minimum                         | Yes  | 9 years <sup>1</sup><br>12,11,10,9,8,7,6,4,2% | Prior 12 months interest  | Nursing Home Waiver Rider <sup>6</sup> , |
| ChoiceFour® (Liquidity)       | - 0-85 | None             | 4.50%   | \$10,000 NQ/Q<br><b>Maximum</b> | None | 6 years <sup>1</sup><br>12,11,10,9,8,7%       | Interest only on 1st contract year, <sup>7</sup><br>10% of Account Value years 2+ | Terminal Illness Rider                   |
| ChoiceFour® (Liquidity + MVA) |        | 1.50%            | 4.50%   | \$2,000,000 <sup>2</sup>        | Yes  | 6 years <sup>1</sup><br>12,11,10,9,8,7%       | Interest only on 1st contract year, <sup>7</sup><br>10% of Account Value years 2+ |  |

| Single premium                |      | Annuity<br>options         | \$100,000 premium                   |                 | Minimum | Payment   |   |  |
|-------------------------------|------|----------------------------|-------------------------------------|-----------------|---------|---|---|--|
| immediate annuity             | Ages |                            | Current rates<br>(as of 08/17/2023) | Monthly payment | payment | modes   | Premium   | Additional notes   |
|                               |      |                            | 5-year fixed period                 | \$1,839.40      | \$100   | Monthly<br>Quarterly<br>Semi-annually<br>Annually | Single  | Payments may<br>vary in states with<br>premium tax: CA, CO<br>ME, NV, SD, WY |
|                               | 0-90 | Fixed period<br>5-20 Years | 10-year fixed period                | \$1,052.74      |         |   | Minimum<br>\$30,000 NQ/Q<br>Maximum<br>\$2,000,000 <sup>2</sup> |  |
| Confidence.                   | 0-90 |                            | 15-year fixed period                | \$797.78        |         |   |   |  |
| Confidence<br>Income Annuity® |      |                            | 20-year fixed period                | \$675.53        |         |   |   |  |
| mcome Annuity                 |      | Single and joint life      | Life only - male 65                 | \$655.22        |         |   |   | Life payments may vary by qualified type                                     |
|                               | 0-85 |                            | Life only - female 65               | \$605.22        |         |   |   |  |
|                               |      |                            | Joint life - M65 / F65              | \$540.19        |         |   |   |  |

Rate hold: Applications must be received in good order at EquiTrust by the day prior to the rate effective date to hold previous rate. Rates on 1035 Exchanges and Transfers will be held for 60 days from the date the application and supporting documents are received at EquiTrust. Funds received after 60 days will receive the interest rate in effect when the funds are received.

Minimum Guaranteed Contract Values

MarketPower, MarketValue, MarketSeven, MarketFive, MarketForce, MarketMax: 87.5% at 3.00% MarketTen Bonus: 100% at 3.00% less surrender charges Bridge: 87.5% at 3.00% less withdrawals and LTC Rider charges Certainty Select: 87.5% at 3.00% ChoiceFour: 100% at 3.00% less surrender charges

ET-ALLPROD (03-24)

<sup>1</sup> May vary by state <sup>2</sup>Maximum cumulative premium for all products except Bridge is \$2,000,000, including any inforce life policies or annuity contracts. Higher amounts require home office approval. After year 1, \$250,000 per contract year for MarketTen Bonus, MarketValue, MarketSeven, MarketFive and MarketMax.

37% in CA

<sup>4</sup> If Inflation Rider is chosen, the maximum first-year coverage decreases to \$250,000 and the premium load is increased and varies by issue age and risk class

<sup>5</sup>Long-term care benefits are typically tax-free under Internal Revenue Code Section 7702B. Generally, the maximum tax-free long-term care benefit payable from all coverage on the same insured is limited to the greater of actual qualified long-term care expenses or the per diem rate established by the IRS.

<sup>6</sup> Available through age 80

<sup>7</sup> By current company practice